K.K.B

KAIM KHANI & BROTHERS

ENGINEERING & CONSTRUCTION

Date: 20-03-2023

KKB/SMTA/001

Project Director (Karachi Mobility Project),

Sindh Mass Transit Authority (SMTA),

Transport & Mass Transit Department,

Government of Sindh, House # D-43, Shahra-e-Ghalib,

Block 2 Clifton, Karachi.

Subject: **PROCUREMENT OF PACKAGE – 4: NEW JAM SADIQ BRIDGE**

Clarification of Bidding Document, Evaluation & Qualification Criteria

Dear Sir

We would like to draw your attention to Item 4.2 (a). Specific Experience. The Requirement states "... (i) 2 or more contracts. each of minimum value US$ 47 million or (ii) less than 2 Contracts. total value of contract equal or more than US$ 94 million".

In this criteria. exchange rate of US$ is not mentioned. In Form EXP-4.2(a) it is written that US$ [insert Exchange Rate and total contract amount in US$ equivalent] *.

For "*" it is written "Refer ITP 38.1 for date and source of exchange rate". The ITP 38.1, which is the part of Evaluation of Financial Part states "The date for the exchange rate shall be the deadline for submission of Proposals as specified in ITP 23. ....."

In our opinion for specific Experience (completed in last 10 years). it is illogical to use exchange rate prevailing on the date of submission of proposal. specially considering hyper variation observed during past few months.

It is proposed that exchange rate for completed projects. the date of letter of acceptance of previous/past projects must be used and allowed for apple-to-apple comparison.

Further. considering the uncertain exchange rate in Pakistan. how the bidder can assume US$ exchange rate of date of submission of Proposal in preparing its Technical and Financial Bids.

Your kind consideration of our proposed dates is requested.

Tah 20/3/23

Muhammad Taha – Project Engineer

Kaim Khani & Brothers

PCMS – KMP

Pl review & response as per Regulation

21/03

OFFICE OF PROJECT DIRECTOR BRTS
LEAD LINE SMTA
Batch:
Received: 4/23
Diary No.
Date: 20/3/23

RECEIVED
SMTA-TMTD
Dairy No: 1825
Dated: 20/03/23

Address: Head Office : A-27, Block-13/A, Gulshan-e-Iqbal, Karachi.
Phone No. : +92-21-34981182 / 34981187 / 34981193
Fax : 021-34981180
E-mail : kkb-engco@yahoo.com. kkb.engco@gmail.com

4. Experience

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
4.1	General Experience	Experience under construction contracts in the role of prime contractor, JV member, subcontractor, or management contractor for at least the last ten (10) years, starting 1st March 1st, 2013	Must meet requirement	N/A	Must meet requirement	N/A	Form EXP – 4.1
4.2 (a)	Specific Experience	*A minimum number of two (02) similar contracts specified below that have been satisfactorily and substantially[5] completed as a prime contractor, joint venture member [6], management contractor or subcontractor between March 1st, 2013 and Proposal submission deadline:* *(i) 2 or more contracts, each of minimum value US$ 47 Million, or* *(ii) less than 2 contracts, total value of contract equal or more than US $ 94 Million.*	Must meet requirement	Must meet requirement[9]	N/A	N/A	Form EXP 4.2

[5] Substantial completion shall be based on 80% or more of the contract completed.
[6] For contracts under which the Proposer participated as a joint venture member or sub-contractor, only the Proposer's role and responsibilities shall be considered to meet this requirement.
[9] In the case of JV, the value of contracts completed by its members shall not be aggregated to determine whether the requirement of the minimum value of a single contract has been met. Instead, each contract performed by a member contributing to meeting the requirement shall satisfy the minimum value of a single contract as required for single entity. In determining whether the JV meets the requirement of total number of contracts, only the number of contracts completed by members, each of value equal or more than the minimum value required, shall be aggregated.

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
		(iii) under the contracts required above or others, bidders shall meet the following minimum key requirements for specific experience • *Geotechnical works within live river or water stream.* • *Bridges works with large and multiple structure spans (more than 10 spans), over live river or water stream.* • *Road works over bridges/structure works, and traffic diversion.* • *Electrical works on Bridge* • *Utilities works, including built new network or divert of existing ones to be supported on the bridge structure or buried in the river bed.* *(iv) A minimum design experience, using the above or other contracts, for the following key activities:* • *Geotechnical works* • *Bridges works.* • *Roadworks.*					

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
		• *Electrical works,* • *Utilities' works* *Note: The specific experience requirements under para 4.2(a)(iii) and 4.2(a)(iv) above may be met by specialized sub contractor.*					
4.2 (b)	Specific Experience in managing ES aspects	For the contracts in 4.2 (a) above and/or any other contracts [substantially completed and under implementation] as prime contractor, joint venture member, or Subcontractor between 1st January 2013 and Proposal submission deadline, experience in managing ES risks and impacts in the following aspects: (i) demonstrate that it has adequate capacity and commitment to comply with SEA/SH prevention and response obligations; or (ii) provide evidence that it has already demonstrated such capacity and commitment on another Bank financed works contract.	Must meet requirement	Must meet requirement	N/A	N/A	Form EXP – 4.2 (b)

Form EXP - 4.2 (a)
Specific Experience

(Table 1, 4.2 and Table 2)

[The following table shall be filled in for contracts performed by the Proposer, each member of a Joint Venture, and Specialized Sub-contractors]

Proposer's Name: *[insert full name]*
Date: *[insert day, month, year]*
Joint Venture Member Name: *[insert full name]*
ISD No. and title: *[insert ISD number and title]*
Page *[insert page number]* of *[insert total number]* pages

Similar Contract No. *[insert number]* of *[insert number of similar contracts required]*	**Information**			
Contract Identification	*[insert contract name and number, if applicable]*			
Award date	*[insert day, month, year, i.e., 15 June, 2015]*			
Completion date	*[insert day, month, year, i.e., 03 October, 2017]*			
Role in Contract *[check the appropriate box]*	Prime Contractor ☐	Member in JV ☐	Management Contractor ☐	Sub-contractor ☐
Total Contract Amount	*[insert total contract amount in local currency]*		US$ *[insert Exchange rate and total contract amount in US$ equivalent]* *	
If member in a JV or sub-contractor, specify share in value in total Contract amount and roles and responsibilities	*[insert a percentage amount]*	*[insert total contract amount in local currency]*	*[insert exchange rate and total contract amount in US$ equivalent]* *	
	[insert roles and responsibilities]			
Description of the similarity in accordance with Section III Table 1, 4.2				
Physical size of required contracts items	*[insert physical size of items]*			
Complexity	*[insert description of complexity]*			
Methods/Technology	*[insert specific aspects of the methods/technology involved in the contract]*			
Other Characteristics	*[insert other characteristics as described in Section VII, Scope of Employer's Requirements]*			

Similar Contract No. *[insert number]* of *[insert number of similar contracts required]*	**Information**
Employer's Name:	*[insert full name]*
Address: Telephone/fax number E-mail:	*[indicate street / number / town or city / country]* *[insert telephone/fax numbers, including country and city area codes]* *[insert e-mail address, if available]*

* Refer ITP 38.1 for date and source of exchange rate.

ITP 32.1	ITP32.1 is replaced with the following wording: The Employer shall determine to its satisfaction whether the eligible Proposers that submitted the substantially responsive proposals meet the qualifying criteria specified in Section III, Evaluation and Qualification Criteria. The determination shall be based upon an examination of the documentary evidence of the Proposers' qualifications submitted by the Proposers, pursuant to ITB 17. The determination shall not take into consideration the qualifications of other firms such as the Proposers' subsidiaries, parent entities, affiliates, subcontractors (other than Specialized Subcontractors if permitted in the Request for Proposals), or any other firm(s) different from the Proposer.

H. Opening of Financial Parts	
ITP 34.1	The Letter of Proposal and Price Schedules shall be initialed by **at least three (03)** representatives of the Employer conducting Proposal opening.

I. Evaluation of Financial Part	
ITP 38.1	The currency that shall be used for Proposal evaluation and comparison purposes to convert, at the selling exchange rate, all Proposal prices expressed in various currencies into a single currency is: **Pakistani Rupee (PKR)** The source of exchange rate shall be: **State Bank of Pakistan** The date for the exchange rate shall be the deadline for submission of Proposals as specified in **ITP 23**, unless otherwise specified by the Employer. The currency(ies) of the Proposal shall be converted into a single currency in accordance with the procedure under Alternative A that follows: ***Alternative A: Proposers quote entirely in local currency*** For comparison of Proposals, the Proposal Price, corrected pursuant to **ITP 37.1**, shall first be broken down into the respective amounts payable in various currencies by using the selling exchange rates specified by the Proposer in accordance with **ITP 16.1.** In the second step, the Employer will convert the amounts in various currencies in which the Proposal Price is payable (excluding Provisional Sums but including Daywork where priced competitively) to the single currency identified above at the selling rates established for similar transactions by the authority specified and on the date stipulated above.
ITP 39.1	A margin of domestic preference shall not apply